



Case Study: Cutting The Cost Of Rail Travel With TrainSplit for Business



The Client

A UK-based vehicle logistics company delivering motor cars nationwide. After each delivery, drivers return to base by train, resulting in a high volume of one-way rail journeys across the UK.

The Challenge

The business needed to:

- Reduce rail travel costs at scale
- Eliminate driver expense claims
- Gain clear visibility and control of travel spend
- Allocate costs accurately across business units

The Solution

The company implemented **TrainSplit for Business** to manage all driver return journeys.

Drivers book tickets via the desktop or mobile app, automatically benefiting from split ticket savings. Tickets are booked **on account**, with costs settled by **monthly invoice**, removing the need for drivers to pay upfront.

The portal provides:

- Automatic split ticket savings
- The option to also select non-split tickets
- Centralised booking and spend tracking
- Business unit cost allocation
- Online reporting for finance and operations teams

The Results (2025)

- **25,000 journeys booked**
- **Full price of tickets:** £1,073,000
- **Price after split ticket reductions:** £920,000
- **Savings from split tickets:** £153,000
- **Average saving per journey:** 14.4%

The Impact

Drivers benefit from fast, convenient booking and no out-of-pocket expenses. The business benefits from lower costs, simplified administration and full visibility of rail spend.

Ongoing Partnership

The client has praised TrainSplit's customer support and plans to add an additional location to the portal in early 2026.

Why TrainSplit for Business

TrainSplit for Business helps high-volume rail users cut costs, remove expense claims and gain control of travel spend—automatically.

If you would like to test the Portal please contact;

Kip Parker – Head of Partnerships & Business Development e: kip@raileasy.co.uk

Take a look around here; <https://trainsplit.business>